PRYSMIAN 9M 2025 INTEGRATED RESULTS



30.10.2025



9M 2025 INTEGRATED RESULTS

## HIGHLIGHTS & GROUP OVERVIEW



### 9M 2025 KEY HIGHLIGHTS

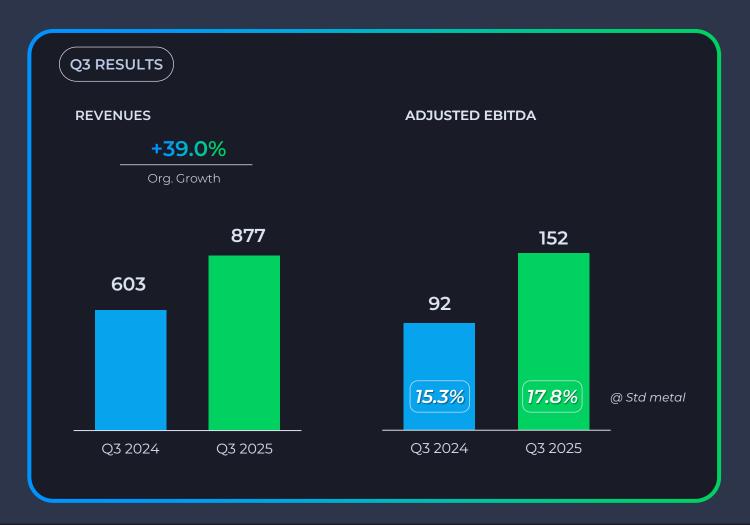
#### GROWTH ACCELERATION AND MARGINS EXPANSION. Q3'25 BEST QUARTER EVER

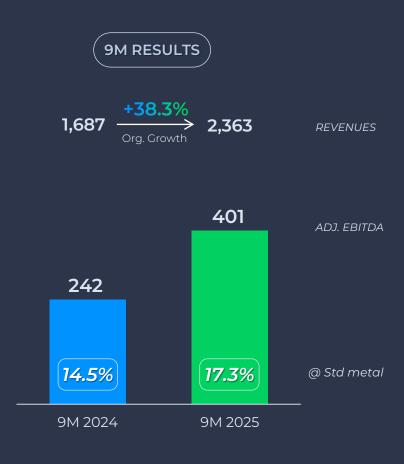




### OUTSTANDING PERFORMANCE

Backlog at approx. 16 €Bn. Approx. 3 bn of projects awarded not yet in the backlog





### GROWTH ACCELERATION AND SOLID MARGIN

#### North America and EMEA driving growth





#### POSITIVE GROWTH AND MARGIN EXPANSION

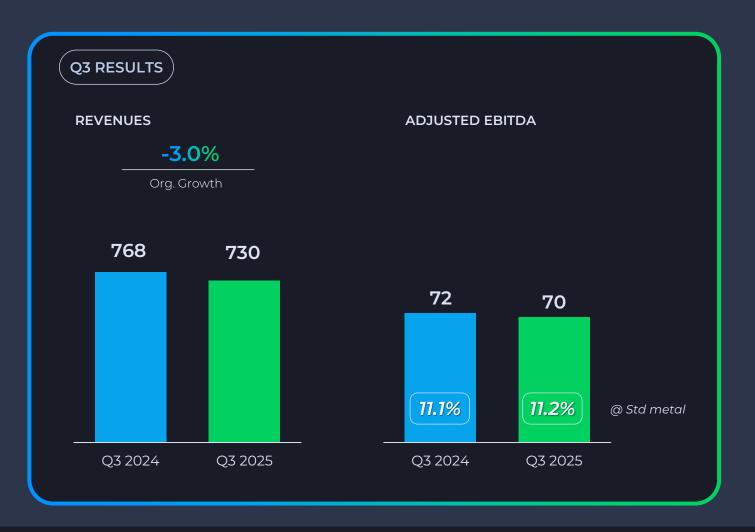
Excellent performance in North America (10% YOY in Q3), partly offset by other geographies





## OVERALL STABLE RESULTS IN Q3

Automotive and Elevators negatively impacting growth

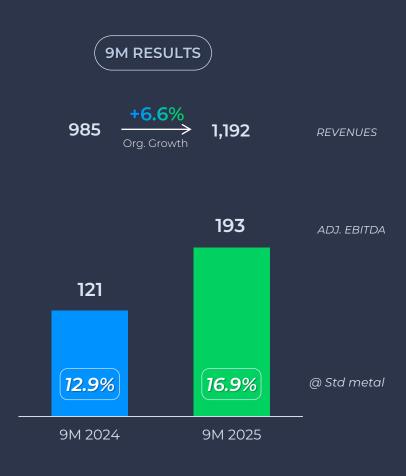




### EXCELLENT PERFORMANCE

Sound contribution from Channell (consolidated from June)





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## 9M 2025 ESG HIGHLIGHTS





9M 2025 INTEGRATED RESULTS

## FINANCIAL RESULTS



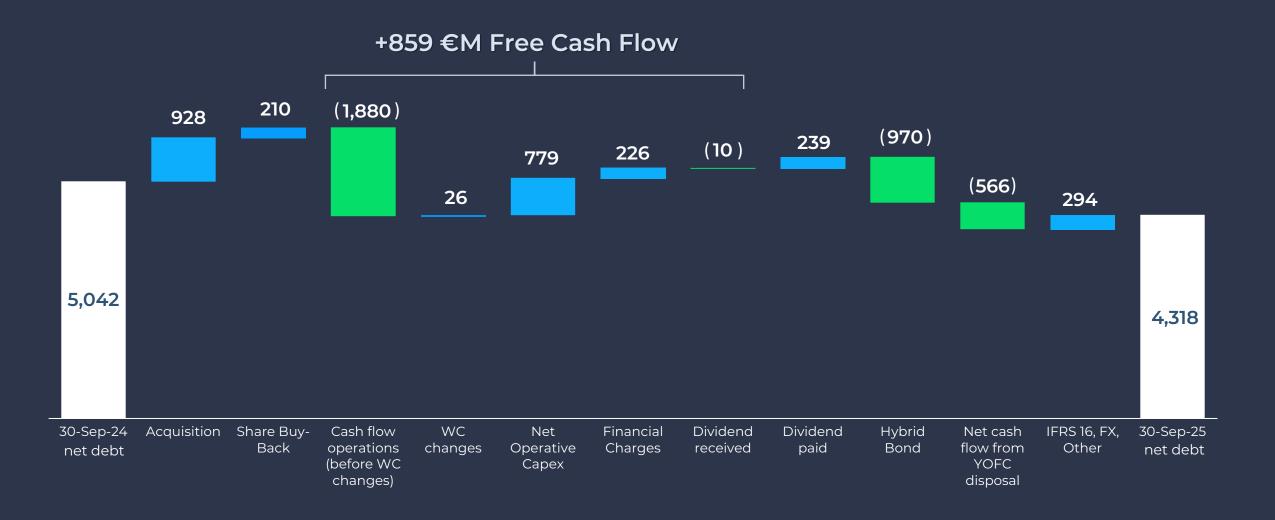
## PROFIT & LOSS STATEMENT

	9M 2025	9M 2024 <sup>(7)</sup>
REVENUES	14,684	12,362
YoY organic growth	5.7%	(1.4%)
Adj.EBITDA	1,776	1,409
% on revenues at current metal prices	12.1%	11.4%
% on revenues at standard metal prices	14.1%	13.0%
Adj.EBIT	1,344	1,086
% on revenues	9.2%	8.8%
Adjustments	323	(140)
Non monetary items	(113)	(56)
EBIT	1,554	890
% on revenues	10.6%	7.2%
Financial charges	(216)	(133)
ЕВТ	1,338	757
Taxes	(297)	(167)
% on EBT	22.2%	22.1%
NET INCOME	1,039	590
Minorities	17	15
GROUP NET INCOME	1,022	575

#### ADJ. EBITDA BRIDGE

	Q1	Q2	Q3	9М
ADJ. EBITDA 2024	412	457	540	1,409
Transmission	62	37	60	159
Power Grid	1	11	6	18
Electrification	42	81	(5)	118
of which I&C	59	98	7	158
Digital Solutions (ex-YOFC)	8	20	46	74
YOFC	2	(1)	(3)	(2)
ADJ. EBITDA 2025	527	605	644	1,776
of which Forex effect	4	(22)	(27)	(45)

### SOLID CASH GENERATION







9M 2025 INTEGRATED RESULTS

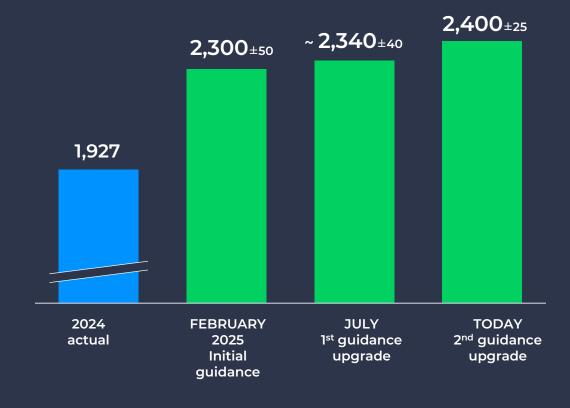
# 2025 OUTLOOK & CLOSING REMARKS



### UPGRADING OUTLOOK 2025



#### 2025 ADJ. EBITDA GUIDANCE EVOLUTION

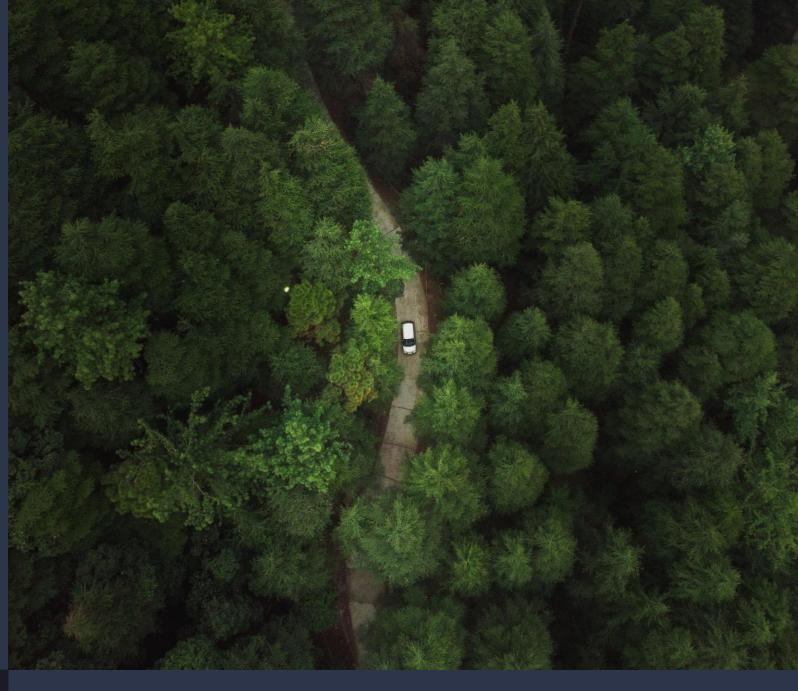


## Q3 SUMMARY

- Excellent performance, with further margin expansion at 14.8%
- Sound execution and order intake in Transmission
- Channell acquisition driving margins expansion
- North America and Transmission driving outlook upgrade



## Appendix



#### ON TRACK FOR 2028 TARGETS

2028 targets

Profitability enhancement

2.95-3.15

์ Adj. EBITDA (€bn) ์

Strong cash flow generation

1.5-1.7

Free Cash Flow (€bn)

Superior shareholder return

15-19%

2024-2028E EPS CAGR

Solutions provider

55%

Solutions (as % of Revenue)

## 9M FINANCIAL HIGHLIGHTS

#### **Revenues**

	9M 2025		9M 2024
	€М	organic growth	€М
TRANSMISSION	2,363	38.3%	1,687
POWER GRID	2,850	6.0%	2,680
INDUSTRIAL & CONSTRUCTION	5,652	-0.9%	4,336
SPECIALTIES	2,281	-1.6%	2,320
OTHER	346	0.0%	354
ELECTRIFICATION	8,279	-1.1%	7,010
DIGITAL SOLUTIONS	1,192	6.6%	985
TOTAL GROUP	14,684	5.7%	12,362

#### **Adj.EBITDA**

9M 2025		9М	2024
€М	Adj.EBITDA Margin	€М	Adj.EBITDA Margin
401	17.0%	242	14.4%
375	13.2%	357	13.3%
593	10.5%	435	10.0%
218	9.6%	251	10.8%
(4)	-1.2%	3	0.9%
807	9.7%	689	9.8%
193	16.2%	121	12.3%
1,776	12.1%	1,409	11.4%



## Q3 FINANCIAL HIGHLIGHTS

#### **Revenues**

	Q3 2025		Q3 2024
	€М	organic growth	€М
TRANSMISSION	877	<i>3</i> 9.0%	603
POWER GRID	985	14.8%	878
INDUSTRIAL & CONSTRUCTION	1,851	2.0%	1,836
SPECIALTIES	730	-3.0%	768
OTHER	121	0.0%	129
ELECTRIFICATION	2,702	0.3%	2,733
DIGITAL SOLUTIONS	466	13.3%	329
TOTAL GROUP	5,030	9.2%	4,543

#### **Adj.EBITDA**

Q3	Q3 2025 Q3 2024		2024
€М	Adj.EBITDA Margin	€М	Adj.EBITDA Margin
152	17.3%	92	15.3%
125	12.7%	119	13.6%
212	11.5%	211	11.5%
70	9.6%	72	9.4%
(3)	-2.5%	- 1	0.8%
279	10.3%	284	10.4%
88	18.9%	45	13.7%
644	12.8%	540	11.9%



## REVENUES AT STANDARD METAL PRICES

		Revenues current			Reve	nues Stai	ndard	
		Revenues €M	Adj. Ebitda €M	Adj. Ebitda margin	_	Revenues €M	Adj. Ebitda €M	Adj. Ebitda margin
	TRANSMISSION	2,363	401	17.0%		2,319	401	17.3%
	POWER GRID	2,850	375	13.2%		2,475	375	15.2%
014	ELECTRIFICATION	8,279	807	9.7%		6,618	807	12.2%
9M 2025	I&C	5,652	593	10.5%		4,430	593	13.4%
2025	Specialties	2,281	218	9.6%		1,917	218	11.4%
	DIGITAL SOLUTIONS	1,192	193	16.2%		1,141	193	16.9%
	TOTAL GROUP	14,684	1,776	12.1%	_	12,553	1,776	14.1%
					-			
	TRANSMISSION	1,687	242	14.4%	_	1,674	242	14.5%
	POWER GRID	2,680	357	13.3%		2,396	357	14.9%
9M 2024	ELECTRIFICATION	7,010	689	9.8%		5,830	689	11.8%
	I&C	4,336	435	10.0%		3,505	435	12.4%
	Specialties	2,320	251	10.8%		1,999	251	12.6%
	DIGITAL SOLUTIONS	985	121	12.3%		941	121	12.9%
	TOTAL GROUP	12,362	1,409	11.4%		10,842	1,409	13.0%

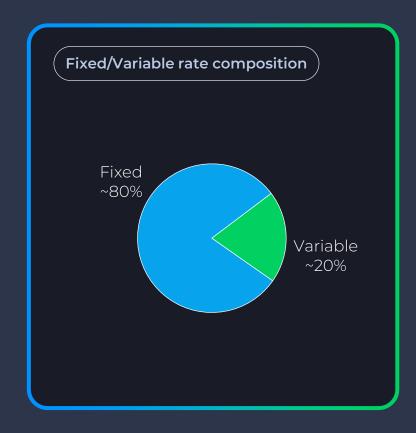


#### SOLID FINANCIAL STRUCTURE

Average debt maturity of 3.9 years (including Revolving Credit Facility)

#### CURRENT FINANCIAL DEBT MATURITY PROFILE (8)





### HYBRID BOND – ACCOUNTING TREATMENT



**S&P Global** Ratings

Bal	lance	
5	Sheet	

Account	Debit	Credit
Cash*	1,000	
Equity		1,000

No financial debt component (100% treated as equity)

**Profit & Loss** 

No impact on interest expenses; 100% tax deductible

**Cash Flow** 

Interests paid treated as dividend; no impact on Free Cash Flow

**EPS** 

Earnings are adjusted to include interests (net of tax)

AccountDebitCreditCash\*1,000Equity500NFD500

50% financial debt and 50% equity

50% of coupon included in interest expenses

50% of coupon paid included in Funds From Operation (FFO)

Not applicable

#### Key terms

#### **Issuance Details:**

- Type: subordinated
- Maturity: perpetual
- Non-call period: 5.25 years (callable since 21 Aug 2030)
- Reoffer price: 99.466%

#### **Coupon & Yield**

- **Fixed coupon:** 5.25% p.a (53m p.a)
- Annual yield till the first reset date: 5.375%



## PROFIT & LOSS STATEMENT

	9M 2025	9M 2024 <sup>(7)</sup>
REVENUES	14,684	12,362
YoY total growth	18.8%	4.5%
YoY organic growth	5.7%	(1.4%)
Adj.EBITDA	1,776	1,409
% on revenues at current metal prices	12.1%	11.4%
% on revenues at standard metal prices	14.1%	13.0%
of which share of net income	17	15
Adjustments	323	(140)
EBITDA	2,099	1,269
% on revenues	14.3%	10.3%
Adj.EBIT	1,344	1,086
% on revenues	9.2%	8.8%
Adjustments	323	(140)
Non monetary items	(113)	(56)
EBIT	1,554	890
% on revenues	10.6%	7.2%
Financial charges	(216)	(133)
EBT	1,338	757
Taxes	(297)	(167)
% on EBT	22.2%	22.1%
Profit/(loss) from discontinued operations	(2)	-
NET INCOME	1,039	590
Minorities	17	15
GROUP NET INCOME	1,022	575
% on revenues	7.0%	4.7%

#### Adjustments and non monetary items on EBIT

	9M 2025	9M 2024 <sup>(7)</sup>
Non-recurring Items	(16)	(7)
Restructuring	(16)	(59)
Other Non-operating Income / (Expenses)	355	(74)
EBITDA adjustments	323	(140)
Non monetary items	(113)	(56)
Gain/(loss) on derivatives on commodities	(44)	(8)
Assets impairment	(8)	-
Share-based compensation	(61)	(48)
EBIT adjustments	210	(196)

#### Financial Charges

	9M 2025	9M 2024
Net interest expenses	(166)	(85)
of which non-cash conv.bond interest exp.	-	(5)
Financial costs IFRS 16	(13)	(10)
Bank fees amortization	(8)	(5)
Gain/(loss) on exchange rates and derivatives	(31)	(36)
Non recurring and other effects	2	3
Net financial charges	(216)	(133)



## STATEMENT OF FINANCIAL POSITION (BALANCE SHEET)

	30-Sep-25	30-Sep-24 <sup>(7)</sup>	31-Dec-24
Net fixed assets	10,348	9,410	10,097
of which: goodwill	4,012	3,274	3,499
Net working capital	1,586	1,887	890
of which: derivatives assets/(liabilities)	43	121	81
of which: Operative Net working capital	1,543	1,766	809
Provisions & deferred taxes	(1,060)	(1,056)	(1,084)
Net Capital Employed	10,874	10,241	9,903
Employee provisions	292	314	310
Shareholders' equity	6,264	4,885	5,297
of which: attributable to minority interest	197	194	210
Net financial debt	4,318	5,042	4,296
Total Financing and Equity	10,874	10,241	9,903



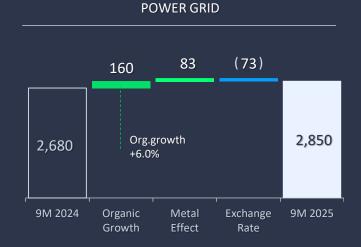
## CASH FLOW STATEMENT

	30-Sep-25	<b>30-Sep-24</b>	12 Months (from 1/10/2024 to 30/9/2025)
Adj.EBITDA	1,776	1,409	2,294
Adjustments	323	(140)	290
EBITDA	2,099	1,269	2,584
Net Change in provisions & others	(52)	(30)	(22)
Net gains realized on disposal of equity accounted companies	(392)	-	(392)
Share of net profit/(loss) of equity-accounted companies	(17)	(31)	(27)
Cash flow from operations (before WC changes)	1,638	1,208	2,143
Working Capital changes	(1,077)	(586)	(26)
Dividends received	10	16	10
Paid Income Taxes	(202)	(195)	(268)
Cash flow from operations	369	443	1,859
Acquisitions/Disposals	(891)	(4,089)	(928)
Net cash flow used in operating investing activities	(440)	(445)	(779)
Net cash flow from equity-accounted companies	566	(1)	566
Free Cash Flow (unlevered)	(396)	(4,092)	718
Financial charges	(159)	(75)	(226)
Free Cash Flow (levered)	(555)	(4,167)	492
FCF (levered) excl. Acquisitions & Disposals and antitrust impact	(226)	(73)	859
Dividends	(237)	(200)	(239)
Issuing of Hybrid Bond	989	-	989
Share buy-back	(49)	(166)	(210)
Hybrid Bond - Interest Payments	(13)	-	(13)
Net Cash Flow	135	(4,533)	1,019
Net Financial Debt beginning of the period	(4,296)	(1,188)	(5,042)
Net cash flow	135	(4,533)	1,019
Equity component of Convertible Bond 2021		733	
NFD increase due to IFRS16	(136)	(54)	(197)
Interests accrued of Hybrid Bond 2025	(6)	-	(6)
NFD from acquisitions and disposals	(12)	-	(12)
Other variations	(3)	-	(80)
Net Financial Debt end of the period	(4,318)	(5,042)	(4,318)



## Bridge consolidation revenues

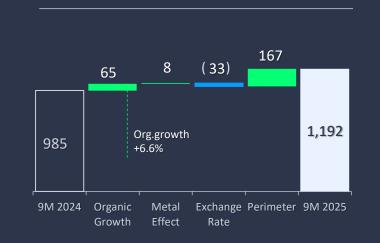




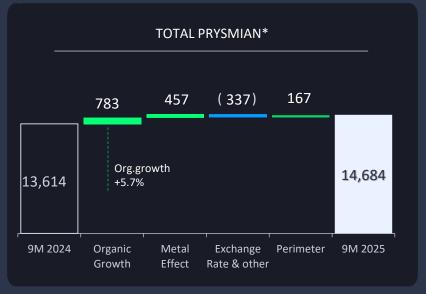


**INDUSTRIAL & CONSTRUCTION\*** 



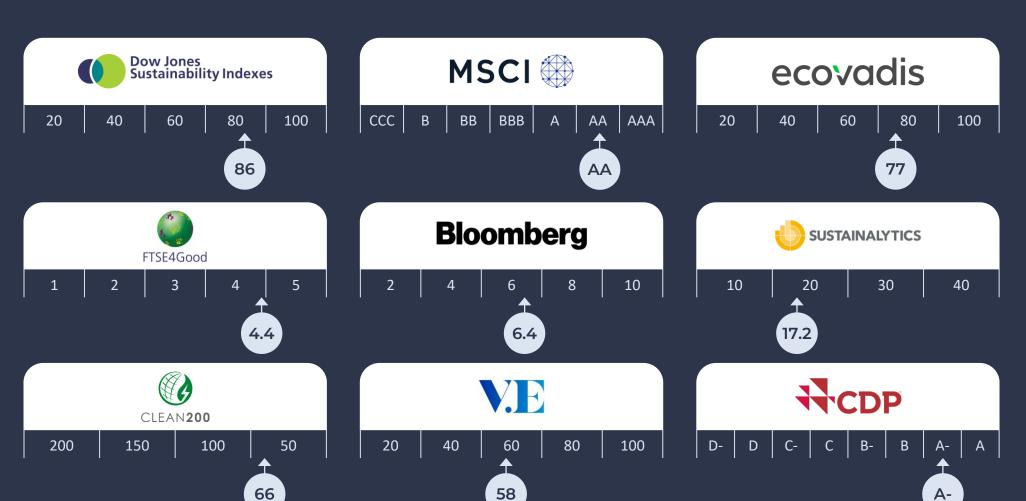


**DIGITAL SOLUTIONS** 





## SUSTAINABILITY DEVELOPMENT GOALS





We are included in







#### Notes

- 1) Adjusted EBITDA margin at the standard metal prices calculation takes into account set standard prices for copper (€5,500 per ton), aluminum (€1,500 per ton) and lead (€2,000 per ton) over a period of years to remove the volatility from market fluctuations in metal prices.
- 2) Revenues are reported at current metal prices
- 3) Organic growth is calculated net of changes in the scope of consolidation, changes in metal prices and exchange rate effects. As per 2025 organic growth calculation, Encore Wire has not been considered a change in scope of consolidation, so the organic growth has been calculated by including Encore Wire's sales in the corresponding 2024 period on a pro-forma base.
- 4) FCF excluding Acquisitions & Disposals and Antitrust impact;
- 5) Adjusted EBITDA: EBITDA excluding restructuring, non-operating income/expenses and non-recurring income / expenses
- 6) Slide 12: Cash flow operations (before WC changes) of 1,880 €M including tax paid for 268 €M
- 7) The September 2024 figures have been restated due to definition of the purchase price allocation for Encore Wire.
- 8) Slide 21: Current financial debt maturity profile

(excluding debt held by affiliates and debt coming from IFRS 16 - 180 €M and 346 €M respectively - at 30.09.2025):

- 2029: EIB 2022 (135 €M); CDP 2023 (120 €M); MB (150 €M); UCG (150 €M). Encore Wire TL (911 €M);
- 2032: EIB 2024 1st Tranche (198 €M)
- 2033: EIB 2024 2<sup>nd</sup> Tranche (145 €M)
- 9) Slide 26: The Prysmian Total includes "other Electrification", not explicitly illustrated, because it is not material, and consider I & C on reporting Bases as per sales. Furthermore, Industrial & Construction figures are here presented as combined basis, as if Encore Wire had been consolidated since 1st January 2024



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